



Gianluigi Casati with son and daughter Giacomo and Chiara

From one generation to the next. At full speed. Fonderia Casati Spa, the name of this industry of long standing in the Varese area and specialized in producing thermal fatigue resistant pieces for the automotive sector, has reached the current 2011 led by Gianluigi Casati together with his son and daughter Giacomo and Chiara, entering the firm after several years of experience as subordinate workers. Whilst Giacomo manages the technical-commercial aspects, Chiara has been given the job of controlling management and financial administration. A twin injection of vitality adding great momentum to the firm, relaunching its traditional business (as a supplier to the car industry, specifically in turbo production) with a new organization in step with the times. The finishing shop has been robotized over the span of the last few years whilst a more in-depth management control has pressed the firm into reinstating itself, highlighting its intrinsic qualities. After the long standing partnership with Fiat, Fonderia Casati now ranks as a leading player on the market, numbering the best European motor vehicle manufacturers amongst its customers. The present is also the result of long-sighted decisions made

## A turbocharged business

Fonderia Casati has the best known automotive brands

in the past. “During the eighties we conducted state-of-the-art studies on materials – explains Gianluigi Casati – with which we achieved substantial business successes and a corporate approach increasing competence amongst our collaborators”. The production unit in Malnate, set up between 1986 and 1987 for finishing and control processes, accompanied the growth of Fonderia Casati. There are now about 60 employees with quite a low average age. Few people exceed the threshold of 40 years of age, especially those having duties with responsibility and this also means greater propensity towards cultural growth and change. “We are very much aware of the education issue. There are no specific subjects in the foundry sector so that education has to be done in the firm itself through courses held with the contribution of universities or category associations”. The year will close

with a 15% increase in turnover and an even greater increase is forecast for 2012. “We have set up a very important cooperation with Mitsubishi, supplier to various car industries – emphasizes Giacomo Casati – and we are working on an innovative alloy where we have applied for a patent”. In the meantime on the wave of the current widespread trend of using increasingly high performing and less pollutant engines, we are going towards a diversification of materials suited to resist high temperatures to be up to ecological and performance standards. “We have a highly qualified product which must continue to be even more so – concludes Chiara Casati -. This is and will be our mission: create increasingly cutting edge, high performing products corresponding to the stringent environmental requirements”. Generations will change but Fonderia Casati will always be out to the fore.